



# RHÔNE FINANCE

We assist companies in accessing international credit lines for the importation of machinery and equipment. Discover how we can assist you.

# Our Company

## Experience

We have over 20 years of experience in the financial sector, structuring credit lines for the acquisition of all types of capital goods.

## Partners

We represent a variety of banks and trade finance companies in the Latin American market, catering to all the demands of our clients.

## Results

Throughout all these years in the market, we have successfully executed approximately 350 trade finance projects.

# Partners



## Elevate Export Finance Corp.

Elevate is a trusted partner and service delivery channel for Export Development Canada (EDC) and leading financial institutions to provide structured trade finance solutions to buyers of Canadian products.



## AKA Ausfuhrkredit-Gesellschaft mbH

AKA is a specialized bank in trade finance. It has extensive experience, particularly with ECA-backed financing. Over the past 70 years, AKA has worked in close and trusted cooperation and partnership within a network of strong banks.



## bpd int.

BPD provides export financing and advisory for SMEs in the "small ticket" market segment, strongly endorsed by the Swiss export credit agency SERV, among others. BPD is also specialized on large projects and offers solutions for non-standard transactions and supports exporters' sales through customized and structured schemes.

# Our Services

## Financial Planning

We assist our clients in identifying the optimal financial solution for their investment plan.

1

## Business Plan

We assist in preparing a Business Plan that will aid in obtaining the credit line.

2

3

4

## Credit Analysis

We prepare and format the client's financial information to facilitate access and understanding by our partner banks.

## Negotiation

We assist our clients in obtaining the best financing terms for their acquisition.

# Our Team



Rodrigo Fernandes de Freitas, born in São Paulo, graduated in Law from Mackenzie University in 1999. From 2000 to 2006, he served as the manager of the International Law and Intellectual Property departments at Assis Moura Advogados, advising Canadian companies on business matters in Brazil. In 2006, he founded RF Capitalconsult Representações Ltda., specializing in structured credit lines for the acquisition of imported capital goods. His trade finance expertise is concentrated in industries, the medical sector, and logistics, with over 350 supported projects. He is also a certified Industrial Property Agent accredited by INPI.



André L. Gonzalez holds a degree in Economics from FEA-USP. He worked in major Brazilian banks before gaining experience as a commercial agent in Europe for three years. In 2008, he returned to São Paulo and focused exclusively on Resource Mobilization, with a focus on imports. Since then, he has been responsible for numerous import projects, including equipment, raw materials, and finished products, primarily from Italy, as well as other countries in Europe, Asia, and the United States. He acts as a representative, agent, and correspondent for financial institutions and international banks.



# Personalized Approach

1

## Individual Understanding

We recognize that each client is unique, with distinct financial needs and goals.

2

## Customized Strategy

We develop a personalized strategy that takes into account your unique needs and financial objectives.

3

## Regular Monitoring

We provide regular monitoring to ensure that your financial strategy remains aligned with your financial objectives.

# Benefits of International Financing

## Competitive Interest Rates

We offer attractive financial costs by bringing international credit lines to Brazilian companies without the need for additional collateral.

## Increase in Credit Capacity

International credit lines do not impact the company's limits with domestic banks, as they are not reported in Sisbacen (Brazil's Central Bank System).

## Personalized Credit Analysis

We provide advisory services and support for credit analysis in Brazil, in Portuguese. Our credit analysis is tailored, focusing on the specific operation and the returns generated from the investment.

# Next steps

## Schedule a Consultation

Please contact us to schedule a consultation and personally learn more about our services.

## Request a Proposal

Submit a request for a proposal and discover how we can assist you in achieving your financial goals.

## Contacts

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